Health centers provide tremendous value and impact to the communities they serve, including JOBS and ECONOMIC STIMULUS, SAVINGS to Medicaid, and ACCESS to care for vulnerable populations.

This report highlights Alexander Valley Healthcare’s 2018 contributions and savings.

ECONOMIC STIMULUS

- **77** TOTAL JOBS
  - 44 HEALTH CENTER JOBS
  - 33 OTHER JOBS in the community

- **$11.2 Million** TOTAL ECONOMIC IMPACT of current operations
  - **$ 5.4 Million** DIRECT HEALTH CENTER SPENDING
  - **$ 5.8 Million** COMMUNITY SPENDING

- **$ 4 Million** SAVINGS TO THE OVERALL HEALTH SYSTEM
- **$ 7 Million** SAVINGS TO MEDICAID
- **$ 1.8 Million** ANNUAL TAX REVENUES
- **$ 0.6 Million** STATE & LOCAL TAX REVENUES
- **$ 1.2 Million** FEDERAL TAX REVENUES

SAVINGS TO THE SYSTEM

- 22% LOWER COSTS FOR HEALTH CENTER MEDICAID PATIENTS
- **$ 4 Million** SAVINGS TO MEDICAID
- **$ 7 Million** SAVINGS TO THE OVERALL HEALTH SYSTEM

CARE FOR VULNERABLE POPULATIONS

- **22,867** PATIENT VISITS
  - 9.7% 4-YEAR PATIENT GROWTH
  - 4,122 PATIENTS SERVED
- **88.1%** of patients are LOW INCOME
- **1,086** of patients are CHILDREN & ADOLESCENTS
- **51.9%** of patients identify as an ETHNIC OR RACIAL MINORITY
- **2.4%** of patients are VETERANS
- **5.8%** of patients are AGRICULTURAL WORKERS
- **2.2%** of patients are HOMELESS

Capital Link prepared this Value & Impact report using 2018 health center audited financial statements and Uniform Data System information. Economic impact was measured using 2017 IMPLAN Online.

© 2019 Capital Link. All Rights Reserved.
REFERENCES AND DATA SOURCES


- Care for Vulnerable Populations: Bureau of Primary Health Care, HRSA, DHHS, 2017 Uniform Data System.

- Full-Time Equivalent (FTE) of 1.0 is equivalent to one full-time employee. In an organization that has a 40-hour work week, an employee who works 20 hours per week (i.e., 50 percent of full time) is reported as “0.5 FTE.” FTE is also based on the number of months the employee works. An employee who works full time for four months out of the year would be reported as “0.33 FTE” (4 months/12 months).

---

**SUMMARY OF 2018 ECONOMIC STIMULUS**

<table>
<thead>
<tr>
<th>Community Impact</th>
<th>Economic Impact</th>
<th>Employment (# of FTEs)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Direct</td>
<td>$5,370,025</td>
<td>44</td>
</tr>
<tr>
<td>Indirect</td>
<td>$1,991,308</td>
<td>11</td>
</tr>
<tr>
<td>Induced</td>
<td>$3,843,191</td>
<td>22</td>
</tr>
<tr>
<td>Total</td>
<td>$11,204,524</td>
<td>77</td>
</tr>
</tbody>
</table>

---

**SUMMARY OF 2018 TAX REVENUE**

<table>
<thead>
<tr>
<th>Community Impact</th>
<th>Federal</th>
<th>State</th>
</tr>
</thead>
<tbody>
<tr>
<td>Direct</td>
<td>$746,941</td>
<td>$214,867</td>
</tr>
<tr>
<td>Indirect</td>
<td>$184,582</td>
<td>$98,154</td>
</tr>
<tr>
<td>Induced</td>
<td>$309,181</td>
<td>$263,155</td>
</tr>
<tr>
<td>Total</td>
<td>$1,240,704</td>
<td>$576,176</td>
</tr>
</tbody>
</table>

**Total Tax Impact** $1,816,880

---

About Capital Link

Capital Link is a non-profit organization that has worked with hundreds of health centers and primary care associations for over 20 years to plan for sustainability and growth, access capital, improve and optimize operations and financial management, and articulate value. We provide an extensive range of services, customized according to need, with the goal of strengthening health centers—financially and operationally—in a rapidly changing marketplace. Capital Link maintains a database of almost 10,000 health center audited financial statements from 2005 to 2017, incorporating approximately 75% of all health centers nationally in any given year. This proprietary database is the only one of its kind as it exclusively contains health center information and enables us to provide information and insights tailored to the industry. For more information, visit us at www.caplink.org.